

# Comprehensive insight into product performance

The Product 360 Scorecard provides a comprehensive picture of how your products are performing, including the status of sales, open orders, quotes, profit, inventory, purchases, and fill rate. This scorecard comes with over 50 product-related metrics, and can be customized to meet your company's specific needs and business practices.

## Use the Product 360 Scorecard to:

- Make better decisions, faster, with an at-a-glance view of key product metrics
- Get a full picture of an individual product, one of the fundamental building blocks of any distribution business
- Know what is really going on with any given product so you can quickly find and address any risk exposures
- Improve both customer service and supplier relations associated with any of your products

**Product 360 Scorecard**  
Product: 1070140 - Zerair (1070140)

<b>Open Quotes</b>	Sales This Month: 3,804	<b>Open Purchase Orders</b>	Order Line Fill Rate This Month: 100.0%																																																																			
Open Value: 34,059	Units This Month: 829	Units Open: 3,000	Order Line Fill Rate Last 12 Months: 95.0%																																																																			
Open Profit Percentage: 46.4%	Sales Last 12 Months: 62,874	Open Line Count: 1	Lead Time This Month: 3																																																																			
Units Open: 7,162	Sales Trend Rolling 12 Months: +36.6%	Average Days Open: 44	Lead Time Last 12 Months: 7																																																																			
<b>Open Orders</b>	Profit Percentage Last 12 Months: 43.0%	<b>Purchasing Overview</b>	<b>Inventory</b>																																																																			
Open Value: 535	Profit Percentage Difference Rolling 12: 0.0%	Received Value Last 12 Months: 38,935	Total On Hand Value: 10,283																																																																			
Open Profit Percentage: 34.3%	Units Shipped Last 12 Months: 13,904	Received Value Trend Rolling 12 Months: +13.1%	Inventory Value Trend: +88.4%																																																																			
Units Open: 131	Line Count Last 12 Months: 405	Units Received Last 12 Months: 14,920	Total On Hand Units: 3,909																																																																			
Average Days Open: 52		Line Count Last 12 Months: 10	Allocated On Hand Units: 517																																																																			
<b>Pricing</b>			Inventory Sales Last 12 Periods: 62,874																																																																			
Avg Profit per Unit Last 12 Months: 1.95			Turns: 4.9																																																																			
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Intended Profit Percentage Last 12 Months: 43.6%			GMROI: 369.0																																																																			
			GMROI Trend: +3.2%																																																																			
<b>Sales by Sales Rep - Last 12 Months</b>	<b>Sales and Profit last 13 Months</b>	<b>Purchasing Last 13 Months</b>	<b>Inventory By Branch</b>																																																																			
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## Modules used to support the Product 360 Scorecard include:

- Sales Module
- Purchasing Module
- Open PO Module
- Open Quotes Module
- Inventory Module
- Pricing Module
- Open Orders Module
- Order Fulfillment Module