

Vendor Performance Module for Inform ERP

Improve vendor relations and results

MITS Distributor Analytics' Vendor Performance Module for Inform ERP helps you analyze and improve vendor performance through a set of pre-configured—and customizable—reports and scorecards covering:

Performance Trends - How well is the vendor meeting your needs? Do their actions match their promises? Monitor performance trends in Initial Fill Rate, Average Shipments per Order, Average Lead Time, Shipping Accuracy and more.

Lead Times - Are your shipments arriving on time as promised? See if unpredictable lead times are forcing you to maintain more inventory than is necessary.

Fill Rates - Are your vendors filling your orders on time and in one shipment? Multiple shipments cost more to process.

Reports	Scorecards	Drill Down Paths
<ul style="list-style-type: none"> 37 reports included 	<ul style="list-style-type: none"> Buyer Vendor Main Vendor 	<ul style="list-style-type: none"> Buyer Main Vendor Price Group Product Product Line Product Rank Vendor Warehouse Stock Warehouse

Report Columns		
<ul style="list-style-type: none"> Average Cost/Unit Average Days Late Average Lead Time Average Shipments per Order Direct Value Received Initial Receipts for PO Lines Lines Filled Initial Order Count Percentage Lines Filled Initial Percentage Lines Received Lead Time to Total Lines Received 	<ul style="list-style-type: none"> Percentage Receipt Lines On-Time Percentage Receipt Lines On-Time Initial Percentage Receipt Lines Received Late Percentage Receipt Lines Received w/Errors Percentage Received Direct-Ship Percentage of Orders via EDI Quantity Received 	<ul style="list-style-type: none"> Quantity Received Stock Receipt Line Errors Receipt Lines Accurate Receipt Lines Late Receipt Lines Lead Time Receipt Lines On-Time Receipt Lines On-Time Initial Receipt Lines Received Stock Value Received Value Received

VENDOR SCORECARDS

Delivers various metrics based on how well your vendors serve your interests. Information is displayed in both a historical as well as a current view to show both trending and up to date fill rates, shipping accuracy, etc.

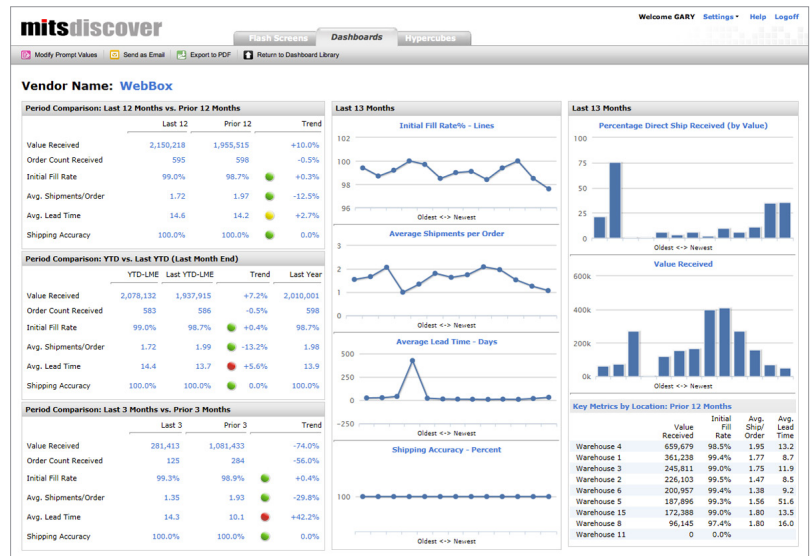
Initial Fill Rate shows the percentage of lines that are received completely on the initial shipment.

Average Shipments per Order reflects how many shipments it takes to complete all of the lines on an entire order. If this number is increasing it means that a vendor depends on an increasing number of shipments to complete orders.

Shipping Accuracy is a very important metric, allowing companies to see how much extra work may be created by vendors shipping wrong or damaged products.

Percentage Direct Ship indicates how much of the product you purchase from this vendor is shipped directly to your customer. This percentage is calculated by value, not number of shipments.

Key Metrics by Location shows how well this supplier is performing when they ship directly to your locations. The four main metrics are shown for each of the locations (top 9) that are served by this vendor. Click on the heading to see performance for all locations.



BUYER SCORECARD

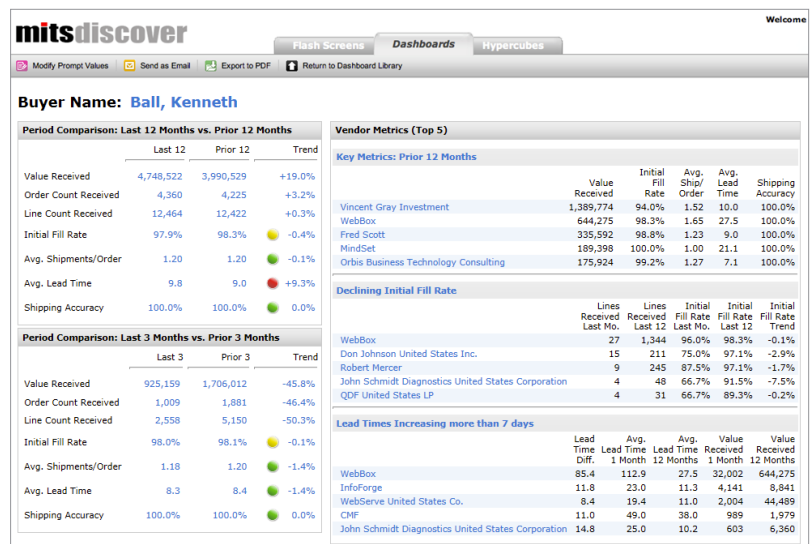
The Writer (or Buyer) Scorecard shows the performance for all vendors, but only for purchase orders written by this person (Writer) or for purchase orders related to the person responsible for the vendor relationship (Buyer).

Year over Year data showcases the main vendor matrices.

Rolling Three Month Comparisons let you track improving (or declining) performance over a shortened window of time allowing micro-corrections to ensure optimal performance.

Ranks top vendors by Value Received showing the key metrics and how they stack up against each other.

Lead Times Increasing shows vendors where the lead time in the most recent month is at least 7 days longer than the average lead time during the last 12 months. This highlights vendors where their performance has recently slipped.



About MITS

MITS helps hundreds of distributors and manufacturers leverage the data in their ERP and other business systems to make better decisions, every day and at every level of their organization. Established in 1996, MITS' interactive reporting and business intelligence software combines industry best practices with the flexibility to meet the unique needs of every customer. From standard to custom reports, dashboards and scorecards, MITS drives sales growth, profitability, and operational efficiency for competitive advantage.

MITS

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